

# Advanced Cash Flow

Evaluate the adequacy of a borrower's cash flow



INSTRUCTOR-LED  
WORKSHOP

1  
DAY

## OVERVIEW

Commercial lenders are often challenged by complex borrowing situations that require in-depth analysis of cash flow. In this workshop, your lending team will gain the analytical insight needed to apply more rigorous cash flow analysis techniques. Participants employ a case-based application of cash flow analysis to a wide-ranging set of business scenarios.

## WHO SHOULD ATTEND

Anyone responsible for cash flow analysis or credit recommendations, including commercial lenders, commercial relationship managers, commercial credit managers, and credit analysts.

## RESULTS AND BUSINESS BENEFITS

Upon completion, participants will be able to:

- Improve analysis of credit risk and structure credits that address the underlying drivers of cash flow
- Evaluate a company's cash flow and ongoing viability
- Identify the impact of changes in sales levels on cash flow
- Connect underlying industry characteristics and business strategies with cash flow results
- Detect early warning signals from analysis of cash flow and debt service coverage

## LEARNING TOPICS

1

The Decision  
Strategy

2

The Role of Cash  
Flow in Risk  
Assessment

3

Case Study  
Analysis



## INSTRUCTOR-LED WORKSHOPS BY OMEGA PERFORMANCE

Since 1976, Omega Performance Instructor-Led Workshops have consistently set the global standard for high-impact credit training. Today, we continue to provide highly engaging workshops, many of which are designed to complement our suite of self-paced online courses. These immersive workshops involve independent work as well as collaborative team activities that simulate real-world interactions with colleagues as loan case challenges are identified and solved.

Moody's  
ANALYTICS

omega  
performance

## LEARNING SOLUTIONS

[www.omega-performance.com](http://www.omega-performance.com) ## [info@omega-performance.com](mailto:info@omega-performance.com)

Bcfn 5a YfjWUzGci h 5a YfjWUz9i fcdYZA JXX'Y 9UghUbX 5 ZfjWU +1 646 947 1800

5 gjU! DUWZjW Australia and New Zealand +65 6511 4526